LCL ADVISORS, INC. TRANSPORTATION INDUSTRY TASKS

Areas of Expertise

Strategic Program Leadership
Project Management Initiatives
Innovative Finance
Payment Systems – toll, fare, parking
State-of-Good-Repair Asset Mgmt.
Infrastructure Program Management

Cyber Security Evaluations
Mobile Payment System Devlp.
University Program Development
Government Agency Relations
Multi-modal management

• Testified before US Senate Infrastructure Investment Committee to recommend financial tactics for addressing the nation's long-term infrastructure financing needs.

National Railroad Passenger Corp, AMTRAK - NRPC, Philadelphia, PA

- Developed new selection and management methods for \$1.5 B annual capital program for interstate rail.
- Developed reporting metrics and methods for tracking train performance from 10 commuter rail operators.
- Managed interface with client operating agencies and states in matters related to operation and capital management of Northeast Corridor infrastructure components.
- Coordinated interface with international railroads through quarterly discussions of rail organizational issues.

Metropolitan Transit Authority of Harris County (METRO), Houston, TX

- Directed redesign and delivery of High Occupancy Toll (HOT Lane) road system over five Interstate and major state highways. Led design, development and implementation and operation of the highways.
- Designed and delivered mass transit industry's first comprehensive "smart card" revenue management system, including replacement of Ticket Vending Machines and rehabilitation of farebox systems;
- Supported design of five new light rail lines to serve city and surrounding areas of Harris County.
- Coordinated with agencies, Texas DOT and City Transport Management in design of roadbed and toll facilities.
- Delivered 25% improvement to operating ratio by developing strategic changes to marketing policies as well as sales/collection technology without changing base fares

Port Authority of New York and New Jersey, New York, NY

- Established a corporate strategic planning process for the Board of Commissioners to devise the authority's long-range plan and direction;
- Established Project Management Oversight protocols; Performed monthly project scope, budget, and schedule reviews on more than 100 projects.
- Developed new technologies into operations, including installation of EZ Pass operations on all New York interstate bridges and tunnels.
- Developed and negotiated position of New York/New Jersey port district with executives from CSX & Norfolk Southern during acquisition of Conrail, ensuring continuation and expansion of historic freight rail operations at portside through enticement of additional private sector capital investment in aging railheads; Testified before U.S. Surface Transportation Board on region's position regarding the transaction.
- Negotiated before U.S. Labor Relations Board to resolve longstanding rail unit disputes. Oversaw interface and settlements with 26 bargaining units.

Federal Transit Administration, Washington, DC

- Reorganized federal administration
- Drafted federal regulation on issues related to Buy America statutes and like-kind exchange of existing assets for new assets.
- Crafted structure for new Government Sponsored Enterprise Dottie-Fae for federal securitization of transportation related debt through public markets as means to address shortfall of infrastructure funding;
- Evaluated revenue management and control systems at 25 transit agencies defined set of specific control issues to be tested, produced internal control questionnaire for use by 550 agencies.
- Performed Financial Management Oversight reviews of prospective grant recipient rail projects, assessing financial wherewithal to support project capital and operating phases.

Southeastern Pennsylvania Transportation Authority, Philadelphia, PA

- Formed and Led 1,500-person financial operations department; Managed all Financial, Banking & Cash Management, Treasury, Sales, Revenue Operations, Revenue Control and Receipts/Disbursements functions, subway/elevated cashier operations; designed / installed new faregate / vending systems
- · Coordinated financial aspects of acquiring commuter rail network from Conrail.
- Funded acquisition of commuter rail and bus fleets as well as rail maintenance facility through innovative financing
- Developed \$2 Billion of capital financings through use of innovative financial techniques.

Consolidated Rail Corporation Philadelphia, PA

Managed oversight and validation of corporate inventory valued in excess of \$300 million, directing audit project team comprised of over 70 auditors and support staff.

Pennsylvania State Univ. - Larson Transportation Institute, State College, PA

- Secretary for Board of Advisors of Rail Transportation Engineering and Engineering Systems programs
- Chosen to develop academic/professional efforts to provide capacity building support for infrastructure and project management programs in the Democratic Republic of the Congo.
- Travelled to DRC for meetings with Prime Minister and University Presidents to form interactions with Western entities; published papers on developing internal capacity for infrastructure development.

ASSOCIATIONS

- Academy of International Business (AIB)
- American Public Transit Association (APTA)

Member – Cyber Security Work Group, Financial Mgmt Comm., Fare Collection Comm. (former Chair); R+D Comm.

- Association of Business Process Management Professionals (ABPMA)
- Construction Management Association of America (CMMA)
- Intelligent Transportation Systems America (ITS)
- National Research Council Transportation Research Board (TRB)

Member - TRB Expert Task Group on the Effect of Smart Growth Policies on Travel Demand

Member -Transit Capacity and Quality of Service Comm.

Transit Management + Performance Comm.,

Public Transit Marketing + Fare Policy Comm.

Winner - People's Choice and Best Investment 2019 TRB "War Game"

- Mobility as a Service development