

Government Services

- Lead design, development and installation of novel revenue management systems delivering improvements to internal controls, patron convenience and financial ratios.
- Perform project management and owner representation tasks for capital project initiatives.
- Advise agencies in developing capital programs, working capital financing tactics, asset financing structures, and novel marketing and financing programs.
- Develop federal and state transit funding programs for parking structures and major Transit Center projects to revitalize Central Business Districts.
- Lead strategic planning efforts for Boards
- Establish use of Earned Value Analyses and other project management tools for capital program oversight
- Manage financing programs, negotiate leasing techniques and terms and devise credit evaluation protocols for use by lessor and vendor.
- Perform Business Process and Project Management Reviews
- Perform capital program and operational financial analyses
- Provide guidance to Board of Directors on revisions to core agency revenue policies

Achievements

- Assumed control of \$100 HOT lane road project impacting 5 major federal and state highways. Revised designs, vendors, coordinated with State DOT / City
- Authored federal manual for assessing and implementing “turnkey” private / public partnership projects in concert with Volpe National Transportation Systems Center.
- Designed and directed installation and implementation of nation’s first “smart card” sales and revenue system - \$50 MM Smart Card project serving major transit property.
- Represented University Institute in visits to Democratic Republic of Congo Office of Prime Minister, meeting with ministers and seven University Presidents to devise methods for enhanced infrastructure development capacity through inter-university relationships
- Structured P3 design/build/operate/maintain (DBOM) construction projects and CBD redevelopment programs for transit operators, municipalities and private developers.
- Testified before Congressional committees on infrastructure and rail issues
- Worked with Metropolitan Planning Organization in crafting platform for Mobility Management systems with multiple public and private sector transportation providers.